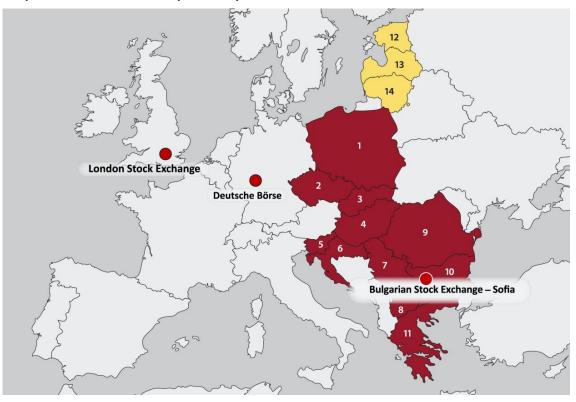


### **EXPAT CAPITAL – THE ETF PROVIDER FOR CEE COUNTRIES**

Expat Asset Management has created a family of exchange traded funds (ETFs) covering the equity markets in 11 countries in Central and Eastern Europe (CEE). Expat's ETF products are unique market propositions providing country-specific exposure in the CEE region to international investors.

Chart 1. Expat's 11 ETFs on the Map of Europe



Source: Expat Capital

Table 1. The List of All ETFs Managed by Expat Asset Management

| No. | COUNTRY        | FUND NAME                        | INDEX       | EURO-<br>HEDGED? | NAV, EUR<br>M |
|-----|----------------|----------------------------------|-------------|------------------|---------------|
| 1   | Poland         | Expat Poland WIG20 UCITS ETF     | WIG20       | No               | N/A           |
| 2   | Czech Republic | Expat Czech PX UCITS ETF         | PX          | No               | N/A           |
| 3   | Slovakia       | Expat Slovakia SAX UCITS ETF     | SAX         | Yes              | N/A           |
| 4   | Hungary        | Expat Hungary BUX UCITS ETF      | BUX         | No               | N/A           |
| 5   | Slovenia       | Expat Slovenia SBI TOP UCITS ETF | SBI TOP     | Yes              | N/A           |
| 6   | Croatia        | Expat Croatia CROBEX UCITS ETF   | CROBEX      | No               | N/A           |
| 7   | Serbia         | Expat Serbia BELEX15 UCITS ETF   | BELEX15     | No               | N/A           |
| 8   | Macedonia      | Expat Macedonia MBI10 UCITS ETF  | MBI10       | No               | N/A           |
| 9   | Romania        | Expat Romania BET-BK UCITS ETF   | BET-BK      | No               | N/A           |
| 10  | Bulgaria       | Expat Bulgaria SOFIX UCITS ETF   | SOFIX       | Yes              | 15.6          |
| 11  | Greece         | Expat Greece ASE UCITS ETF       | ATHEX Comp. | Yes              | N/A           |
|     | TOTAL          |                                  |             |                  | 15.6          |

Source: Expat Asset Management



Expat's ETF products are designed to be major highways for capital flows to and from the equity markets of the CEE countries. They link the stock exchanges of those countries with the financial centres of London and Frankfurt, making it easy and cost-effective for international investors to take and liquidate an exposure to the specific countries in the region. They overcome deficiencies such as lack of liquidity, lack of access, cross-border settlement issues, high execution costs, large spreads, and other technical factors typical for many of these markets.

#### Expat's ETFs have the following characteristics:

- UCITS-compliant
- passive equity index trackers
- open-ended, providing daily liquidity
- using direct replication
- reinvesting dividends; not distributing any dividends

The number of shares of each of Expat's ETFs can grow and shrink on a daily basis as a result of capital inflows (subscriptions of new shares) and outflows (redemptions of old shares) on the primary market. Only institutional investors and other qualified investors have access to the primary market. All investors, including retail, can trade the shares of all ETFs on secondary markets (stock exchanges). The existence of both primary and secondary markets ensures superior liquidity. Any amount can be invested or divested on any given day.

#### **Currency exposure**

All of Expat's ETFs are quoted in EUR (only the Bulgarian ETF is traded in both EUR and BGN). Three of the countries (Slovakia, Slovenia, Greece) are members of the Eurozone, hence there is no FX risk against the EUR for these three funds. Another country, Bulgaria, has a currency board system with a fixed BGN/EUR exchange rate. The remaining seven countries (Poland, the Czech Republic, Hungary, Croatia, Serbia, Macedonia, and Romania) have their own currencies which fluctuate against the EUR. Expat's ETFs **do not hedge** their exposure to the local currencies against the EUR. The funds are quoted and traded in EUR, but investors bear the underlying exchange rate risk in seven of the 11 countries.

**Table 2. Comparative Data for the 11 Countries** 

| No. | COUNTRY        | MARKET CAP OF THE<br>INDEX, EUR BN | AVERAGE DAILY<br>VOLUME, EUR M | GDP, EUR BN, 2017 |
|-----|----------------|------------------------------------|--------------------------------|-------------------|
| 1   | Poland         | 88.95                              | 155.8                          | 465.7             |
| 2   | Czech Republic | 49.97                              | 22.5                           | 191.6             |
| 3   | Slovakia       | 2.56                               | 0.0228                         | 85.0              |
| 4   | Hungary        | 24.66                              | 38.3                           | 123.5             |
| 5   | Slovenia       | 5.00                               | 0.9                            | 43.3              |
| 6   | Croatia        | 7.84                               | 0.6                            | 48.7              |
| 7   | Serbia         | 2.16                               | 0.2                            | 36.8              |
| 8   | Macedonia      | 1.76                               | 0.1                            | 10.1              |
| 9   | Romania        | 35.79                              | 8.4                            | 187.4             |
| 10  | Bulgaria       | 1.82                               | 0.6                            | 50.4              |
| 11  | Greece         | 49.95                              | 61.2                           | 177.7             |
|     | TOTAL          | 270.44                             | 288.60                         | 1 420.2           |

Source: Bloomberg; the stock exchanges and the central banks of the relevant countries; Bloomberg; Eurostat

On the following pages, you can find basic information about the 11 ETFs covering the 11 CEE countries.



# 1) Expat Poland WIG20 UCITS ETF

**Table 1.1. General and Market Information** 

| Country / Launched         | Poland / December 2017           | Yield for the Last 12 Months    |            | N/A        |
|----------------------------|----------------------------------|---------------------------------|------------|------------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |            | N/A        |
| Type of Replication        | Direct (physical)                | Number of Shares                |            | N/A        |
| Index, Number of<br>Stocks | WIG20*, 20 stocks                | Local Currency (Zloty)          | EUR 1.00 = | PLN 4.2277 |
| Dividends                  | Reinvested; no dividend payout   |                                 |            | EUR        |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |            | 89.0       |
| Ticker                     | PLX                              | NAV per Share                   |            | N/A        |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |            | N/A        |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |            | N/A        |
| Index P/E                  | 11.5x                            | Market Cap                      |            | N/A        |
| Index P/B                  | 1.29x                            |                                 |            |            |

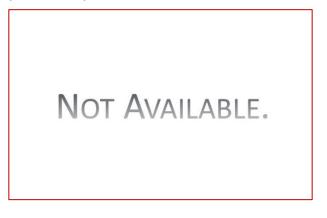
Table 1.2. The ETF's Portfolio versus the Index

| No. | Company name (short)      | Weight in the index | Weight in the ETF |
|-----|---------------------------|---------------------|-------------------|
| 1   | PKO Bank Polski           | 15.69%              | N/A               |
| 2   | PKN Orlen                 | 11.98%              | N/A               |
| 3   | PZU Insurance             | 11.70%              | N/A               |
| 4   | Bank Pekao                | 9.67%               | N/A               |
| 5   | KGHM                      | 6.11%               | N/A               |
| 6   | LPP                       | 5.63%               | N/A               |
| 7   | Bank Zachodni WBK         | 5.20%               | N/A               |
| 8   | PGNiG                     | 4.58%               | N/A               |
| 9   | Polska Grupa Energetyczna | 4.01%               | N/A               |
| 10  | CD Projekt                | 3.55%               | N/A               |
| 11  | CCC                       | 3.32%               | N/A               |
| 12  | Alior Bank                | 3.20%               | N/A               |
| 13  | Cyfrowy Polsat            | 3.15%               | N/A               |
| 14  | mBank                     | 2.65%               | N/A               |
| 15  | JSW                       | 2.37%               | N/A               |
| 16  | Lotos                     | 2.27%               | N/A               |
| 17  | Orange Polska             | 1.84%               | N/A               |
| 18  | Tauron Polska Energia     | 1.23%               | N/A               |
| 19  | Energa                    | 0.98%               | N/A               |
| 20  | Eurocash                  | 0.87%               | N/A               |
|     | Cash and receivables      | 0.00%               | N/A               |
|     | Total assets              | 100.00%             | N/A               |

Chart 1.1. Index versus DAX Performance (in EUR, Normalized)



Chart 1.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> The WIG20 Index is developed and made available by the Warsaw Stock Exchange ("WSE"). The word mark and the logo, the description and the mode of calculation of the index are intellectual property of WSE and Expat Asset Management EAD uses it under a granted licence. WSE is not the issuer of Expat Poland WIG20 UCITS ETF, and the product is not sponsored, offered, promoted or authorised in any way by WSE. WSE has no liability for any loss incurred in relation to investment in financial instruments for which the index is a benchmark.



# 2) Expat Czech PX UCITS ETF

**Table 2.1. General and Market Information** 

| Country / Launched         | Czech / December 2017            | Yield for the Last 12 Months    |  | N/A        |
|----------------------------|----------------------------------|---------------------------------|--|------------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |  | N/A        |
| Type of Replication        | Direct (physical)                | Number of Shares                |  | N/A        |
| Index, Number of<br>Stocks | PX*, 12 stocks                   | Local Currency EUR              |  | CZK 25.423 |
| Dividends                  | Reinvested; no dividend payout   |                                 |  | EUR        |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |  | 50.0       |
| Ticker                     | CZX                              | NAV per Share                   |  | N/A        |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |  | N/A        |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |  | N/A        |
| Index P/E                  | 13.4x                            | Market Cap                      |  | N/A        |
| Index P/B                  | 1.42x                            |                                 |  |            |

Table 2.2. The ETF's Portfolio versus the Index

| No. | Company name (short)       | Weight in the index | Weight in the ETF* |
|-----|----------------------------|---------------------|--------------------|
| 1   | Erste Group Bank           | 20.24%              | N/A                |
| 2   | Komerční Banka             | 20.20%              | N/A                |
| 3   | ČEZ                        | 19.75%              | N/A                |
| 4   | Monet Money Bank           | 11.13%              | N/A                |
| 5   | VIG                        | 9.50%               | N/A                |
| 6   | O2 Czech Republic          | 6.50%               | N/A                |
| 7   | Philip Morris ČR           | 3.74%               | N/A                |
| 8   | Stock                      | 3.28%               | N/A                |
| 9   | Unipetrol                  | 2.47%               | N/A                |
| 10  | Centr. European Media Ent. | 2.26%               | N/A                |
| 11  | Pegas Nonwovens            | 0.58%               | N/A                |
| 12  | Kofola ČS                  | 0.34%               | N/A                |
|     | Cash and receivables       | 0.00%               | N/A                |
|     | Total assets               | 100.00%             | N/A                |

Chart 2.1. Index versus DAX Performance (in EUR, Normalized)



Chart 2.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> The PX® (PX Index) is developed, calculated and published by Prague Stock Exchange. The abbreviation of the index is registered as a trademark. The PX® index description, rules and composition are available online on www.pse.cz – the website of Prague Stock Exchange. A non-exclusive authorization to use the PX® in conjunction with "Expat Czech PX UCITS ETF" is granted upon the conclusion of a license agreement with Vienna Stock Exchange.



# 3) Expat Slovakia SAX UCITS ETF

**Table 3.1. General and Market Information** 

| Country / Launched         | Slovakia / January 2018          | Yield for the Last 12 Months    |     | N/A |
|----------------------------|----------------------------------|---------------------------------|-----|-----|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |     | N/A |
| Type of Replication        | Direct (physical)                | Number of Shares                |     | N/A |
| Index, Number of<br>Stocks | SAX*, 7 stocks                   | Local Currency – Eurozone       | EUR |     |
| Dividends                  | Reinvested; no dividend payout   |                                 |     | EUR |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |     | 2.6 |
| Ticker                     | SK9A                             | NAV per Share                   |     | N/A |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |     | N/A |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |     | N/A |
| Index P/E                  | 28.0x                            | Market Cap                      |     | N/A |
| Index P/B                  | 1.19x                            |                                 |     |     |

Table 3.2. The ETF's Portfolio versus the Index

| No. | Company name (short)      | Weight in the index | Weight in the ETF* |
|-----|---------------------------|---------------------|--------------------|
| 1   | Vseobecna Uverova Banka   | 21.16%              | N/A                |
| 4   | Slovnaft                  | 19.83%              | N/A                |
| 2   | Tatry Mountain Resorts    | 19.60%              | N/A                |
| 3   | Best Hotel Properties     | 18.35%              | N/A                |
| 5   | Biotika                   | 10.30%              | N/A                |
| 6   | OTP Banka Slovensko       | 10.19%              | N/A                |
| 7   | SI. Energeticke Strojarne | 0.58%               | N/A                |
|     | Cash and receivables      | 0.00%               | N/A                |
|     | Total assets              | 100.00%             | N/A                |

Chart 3.1. Index versus DAX Performance (in EUR, Normalized)



Chart 3.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> SAX is developed, calculated and published by the Bratislava Stock Exchange. The SAX Index is a registered trademark of the Bratislava Stock Exchange.



# 4) Expat Hungary BUX UCITS ETF

**Table 4.1. General and Market Information** 

| Country / Launched         | Hungary / January 2018           | Yield for the Last 12 Months    |            | N/A        |
|----------------------------|----------------------------------|---------------------------------|------------|------------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |            | N/A        |
| Type of Replication        | Direct (physical)                | Number of Shares                |            | N/A        |
| Index, Number of<br>Stocks | BUX*, 16 stocks                  | Local Currency (Forint)         | EUR 1.00 = | HUF 311.13 |
| Dividends                  | Reinvested; no dividend payout   |                                 |            | EUR        |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |            | 24.7       |
| Ticker                     | HUBE                             | NAV per Share                   |            | N/A        |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |            | N/A        |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |            | N/A        |
| Index P/E                  | 10.3x                            | Market Cap                      |            | N/A        |
| Index P/B                  | 1.50x                            |                                 |            |            |

Table 4.2. The ETF's Portfolio versus the Index

| No. | Company name (short)     | Weight in the index | Weight in the ETF* |
|-----|--------------------------|---------------------|--------------------|
| 1   | OTP Bank                 | 38.16%              | N/A                |
| 2   | MOL Hungarian Oil & Gas  | 29.69%              | N/A                |
| 3   | Richter Gedeon           | 18.40%              | N/A                |
| 4   | Magyar Telekom           | 6.91%               | N/A                |
| 5   | Opus Global              | 1.72%               | N/A                |
| 6   | Waberer's International  | 0.86%               | N/A                |
| 7   | Graphisoft Park          | 0.71%               | N/A                |
| 9   | CIG Pannonia Life Insur. | 0.68%               | N/A                |
| 8   | KONZUM                   | 0.62%               | N/A                |
| 11  | ANY Security Printing    | 0.53%               | N/A                |
| 10  | Appeninn Holding         | 0.46%               | N/A                |
| 14  | PannErgy                 | 0.33%               | N/A                |
| 12  | Zwack Unicum             | 0.30%               | N/A                |
| 15  | EMASZ                    | 0.25%               | N/A                |
| 13  | FHB Mortgage Bank        | 0.22%               | N/A                |
| 16  | RABA                     | 0.18%               | N/A                |
|     | Cash and receivables     | 0.00%               | N/A                |
|     | Total assets             | 100.00%             | N/A                |

Chart 4.1. Index versus DAX Performance (in EUR, Normalized)



Chart 4.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> BUX is developed, calculated and published by the Budapest Stock Exchange. The BUX Index is a registered trademark of the Budapest Stock Exchange.



# 5) Expat Slovenia SBI TOP UCITS ETF

**Table 5.1. General and Market Information** 

| Country / Launched         | Slovenia / January 2018          | Yield for the Last 12 Months    | N/A |
|----------------------------|----------------------------------|---------------------------------|-----|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) | N/A |
| Type of Replication        | Direct (physical)                | Number of Shares                | N/A |
| Index, Number of<br>Stocks | SBI TOP*, 11 stocks              | Local Currency – Eurozone       | EUR |
| Dividends                  | Reinvested; no dividend payout   |                                 | EUR |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           | 5.0 |
| Ticker                     | SLQX                             | NAV per Share                   | N/A |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   | N/A |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    | N/A |
| Index P/E                  | 10.3x                            | Market Cap                      | N/A |
| Index P/B                  | 0.94x                            |                                 |     |

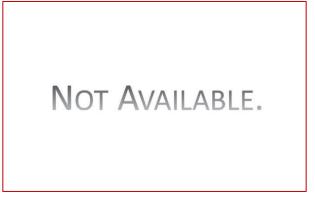
Table 5.2. The ETF's Portfolio versus the Index

| No. | Company name (short)  | Weight in the index | Weight in the ETF* |
|-----|-----------------------|---------------------|--------------------|
| 1   | Krka                  | 29.53%              | N/A                |
| 2   | Petrol                | 22.63%              | N/A                |
| 3   | Zavarovalnica Triglav | 12.51%              | N/A                |
| 4   | Telekom Slovenije     | 9.35%               | N/A                |
| 5   | Luka Koper            | 7.29%               | N/A                |
| 6   | Pozavarovalnica Sava  | 7.94%               | N/A                |
| 7   | Cinkarna Celje        | 4.35%               | N/A                |
| 8   | Gorenje               | 4.38%               | N/A                |
| 9   | Unior                 | 1.00%               | N/A                |
| 10  | Intereuropa           | 0.77%               | N/A                |
| 11  | Kmecka Druzba Holding | 0.26%               | N/A                |
|     | Cash and receivables  | 0.00%               | N/A                |
|     | Total assets          | 100.00%             | N/A                |

Chart 5.1. Index versus DAX Performance (in EUR, Normalized)



Chart 5.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> The SBI TOP Index is a securities index calculated and published by the Ljubljana Stock Exchange. The name of the index is protected for Ljubljana Stock Exchange as a trademark. A non-exclusive authorization to use the trademark in conjunction with "Expat Slovenia SBI TOP UCITS ETF" is granted upon the conclusion of a license agreement with Vienna Stock Exchange.



# 6) Expat Croatia CROBEX UCITS ETF

**Table 6.1. General and Market Information** 

| Country / Launched         | Croatia / January 2018           | Yield for the Last 12 Months    |            | N/A        |
|----------------------------|----------------------------------|---------------------------------|------------|------------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |            | N/A        |
| Type of Replication        | Direct (physical)                | Number of Shares                |            | N/A        |
| Index, Number of<br>Stocks | CROBEX*, 22 stocks               | Local Currency (Kuna)           | EUR 1.00 = | HRK 7.4423 |
| Dividends                  | Reinvested; no dividend payout   |                                 |            | EUR        |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |            | 7.8        |
| Ticker                     | ECDC                             | NAV per Share                   |            | N/A        |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |            | N/A        |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |            | N/A        |
| Index P/E                  | 16.3x                            | Market Cap                      |            | N/A        |
| Index P/B                  | 0.86x                            |                                 |            |            |

Table 6.2. The ETF's Portfolio versus the Index

| No. | Company name (short)         | Weight in the index | Weight in the ETF |
|-----|------------------------------|---------------------|-------------------|
| 1   | Atlantic Grupa               | 10.11%              | N/A               |
| 2   | Končar – Elektroindustrija   | 9.88%               | N/A               |
| 3   | Valamar Riviera              | 10.50%              | N/A               |
| 4   | HT                           | 8.09%               | N/A               |
| 5   | Adris grupa                  | 9.74%               | N/A               |
| 6   | Arena Hospitality Group      | 10.05%              | N/A               |
| 7   | Podravka                     | 10.15%              | N/A               |
| 8   | Ericsson Nikola Tesla        | 6.28%               | N/A               |
| 9   | Zagrebačka banka             | 4.74%               | N/A               |
| 10  | Atlantska plovidba           | 5.54%               | N/A               |
| 11  | AD Plastik                   | 4.23%               | N/A               |
| 12  | Kraš                         | 2.43%               | N/A               |
| 13  | Dalekovod                    | 1.15%               | N/A               |
| 14  | Jadroplov d.d.               | 0.11%               | N/A               |
| 15  | Brodogradilište Viktor Lenac | 0.22%               | N/A               |
| 16  | LUKA RIJEKA d.d.             | 1.86%               | N/A               |
| 17  | Maistra d.d.                 | 2.64%               | N/A               |
| 18  | OT – Optima Telekom          | 0.47%               | N/A               |
| 19  | Đuro Đaković Grupa           | 0.55%               | N/A               |
| 20  | Uljanik Plovidba             | 0.47%               | N/A               |
| 21  | Institut IGH                 | 0.37%               | N/A               |
| 22  | Ingra                        | 0.41%               | N/A               |
|     | Cash and receivables         | 0.00%               | N/A               |
|     | Total assets                 | 100.00%             | N/A               |

Chart 6.1. Index versus DAX Performance (in EUR, Normalized)

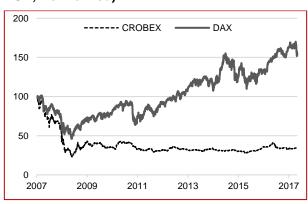
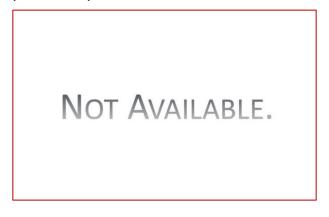


Chart 6.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> CROBEX is developed, calculated and published by the Zagreb Stock Exchange. The CROBEX Index is a registered trademark of the Zagreb Stock Exchange.



# 7) Expat Serbia BELEX15 UCITS ETF

**Table 7.1. General and Market Information** 

| Country / Launched      | Serbia / January 2018            | Yield for the Last 12 Months    |            | N/A        |
|-------------------------|----------------------------------|---------------------------------|------------|------------|
| Type of Fund            | Equity, index, passive           | Yield since Launch (Annualized) |            | N/A        |
| Type of Replication     | Direct (physical)                | Number of Shares                |            | N/A        |
| Index, Number of Stocks | BELEX15*, 11 stocks              | Local Currency (Dinar)          | EUR 1.00 = | RSD 118.42 |
| Dividends               | Reinvested; no dividend payout   |                                 |            | EUR        |
| Listed on               | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |            | 2.2        |
| Ticker                  | ESNB                             | NAV per Share                   |            | N/A        |
| Management Fee          | 1% p.a.                          | Total NAV (m)                   |            | N/A        |
| Total Expense Ratio     | 1.38% p.a. (expected 2018)       | Market Price                    |            | N/A        |
| Index P/E               | 13.0x                            | Market Cap                      |            | N/A        |
| Index P/B               | 0.81x                            |                                 |            |            |

Table 7.2. The ETF's Portfolio versus the Index

| No. | Company name (short)   | Weight in the index | Weight in the ETF |
|-----|------------------------|---------------------|-------------------|
| 1   | Aerodrom N. Tesla      | 22.86%              | N/A               |
| 2   | NIS                    | 20.12%              | N/A               |
| 3   | Komercijalna banka     | 19.68%              | N/A               |
| 4   | Galenika Fitofarmacija | 10.28%              | N/A               |
| 5   | Metalac                | 8.92%               | N/A               |
| 6   | Messer Tehnogas        | 5.66%               | N/A               |
| 7   | Alfa plam              | 3.77%               | N/A               |
| 8   | Energoprojekt holding  | 3.01%               | N/A               |
| 9   | Jedinstvo              | 2.40%               | N/A               |
| 10  | Sojaprotein            | 2.03%               | N/A               |
| 11  | Impol Seval            | 1.27%               | N/A               |
|     | Cash and receivables   | 0.00%               | N/A               |
|     | Total assets           | 100.00%             | N/A               |

Chart 7.1. Index versus DAX Performance (in EUR, Normalized)

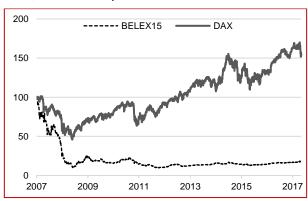
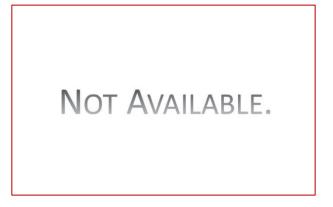


Chart 7.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> The BELEX15 Index is a securities index calculated and published by the Belgrade Stock Exchange (BELEX). The name of the index (BELEX15) is protected for the Belgrade Stock Exchange as a trademark. A non-exclusive authorization to use the trademark has been granted upon the conclusion of a license agreement with the Belgrade Stock Exchange (BELEX).



# 8) Expat Macedonia MBI10 UCITS ETF

**Table 8.1. General and Market Information** 

| Country / Launched         | Macedonia / January 2018         | Yield for the Last 12 Months    |            | N/A        |
|----------------------------|----------------------------------|---------------------------------|------------|------------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |            | N/A        |
| Type of Replication        | Direct (physical)                | Number of Shares                |            | N/A        |
| Index, Number of<br>Stocks | MBI10*, 10 stocks                | Local Currency (Denar)          | EUR 1.00 = | MKD 61.500 |
| Dividends                  | Reinvested; no dividend payout   |                                 |            | EUR        |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |            | 1.8        |
| Ticker                     | MKK1                             | NAV per Share                   |            | N/A        |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |            | N/A        |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |            | N/A        |
| Index P/E                  | 10.7x                            | Market Cap                      |            | N/A        |
| Index P/B                  | 0.88x                            |                                 |            |            |

Table 8.2. The ETF's Portfolio versus the Index

| No. | Company name (short)   | Weight in the index | Weight in the ETF* |
|-----|------------------------|---------------------|--------------------|
| 1   | Alkaloid               | 22.71%              | N/A                |
| 2   | Komercijalna Banka     | 20.20%              | N/A                |
| 3   | Makpetrol              | 13.55%              | N/A                |
| 4   | Granit                 | 10.67%              | N/A                |
| 5   | NLB Banka              | 8.61%               | N/A                |
| 6   | Makedonija Turist      | 6.36%               | N/A                |
| 7   | Makedonski Telekom     | 6.30%               | N/A                |
| 8   | Stopanska Banka Skopje | 4.74%               | N/A                |
| 9   | Ohridska Banka         | 3.53%               | N/A                |
| 10  | Stopanska Banka Bitola | 3.32%               | N/A                |
|     | Cash and receivables   | 0.00%               | N/A                |
|     | Total assets           | 100.00%             | N/A                |

Chart 8.1. Index versus DAX Performance (in EUR, Normalized)

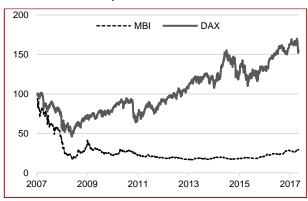
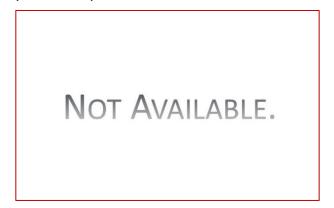


Chart 8.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> MBI10 is developed, calculated and published by the Macedonian Stock Exchange. The MBI10 Index is a registered trademark of the Macedonian Stock Exchange.



# 9) Expat Romania BET-BK UCITS ETF

**Table 9.1. General and Market Information** 

| Country / Launched         | Romania / December 2017          | Yield for the Last 12 Months    |            | N/A        |
|----------------------------|----------------------------------|---------------------------------|------------|------------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) |            | N/A        |
| Type of Replication        | Direct (physical)                | Number of Shares                |            | N/A        |
| Index, Number of<br>Stocks | BET-BK*, 25 stocks               | Local Currency (Leu)            | EUR 1.00 = | RON 4.6663 |
| Dividends                  | Reinvested; no dividend payout   |                                 |            | EUR        |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           |            | 35.8       |
| Ticker                     | ROX                              | NAV per Share                   |            | N/A        |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   |            | N/A        |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    |            | N/A        |
| Index P/E                  | 10.3x                            | Market Cap                      |            | N/A        |
| Index P/B                  | 1.03x                            |                                 |            |            |

Table 9.2. The ETF's Portfolio versus the Index

| No. | Company name (short)         | Weight in the index | Weight in the ETF |
|-----|------------------------------|---------------------|-------------------|
| 1   | Banca Transilvania           | 7.70%               | N/A               |
| 2   | OMV Petrom                   | 7.25%               | N/A               |
| 3   | Fondul Proprietatea          | 7.25%               | N/A               |
| 4   | Erste Group Bank             | 7.18%               | N/A               |
| 5   | BRD – Groupe Soc. Gen.       | 5.00%               | N/A               |
| 6   | Transgaz                     | 4.76%               | N/A               |
| 7   | SIF Banat Crisana            | 4.74%               | N/A               |
| 8   | Romgaz                       | 4.70%               | N/A               |
| 9   | Digi Communications          | 4.68%               | N/A               |
| 10  | Transelectrica               | 4.66%               | N/A               |
| 11  | SIF Moldova                  | 4.63%               | N/A               |
| 12  | SIF Oltenia                  | 4.62%               | N/A               |
| 13  | Societ. Energetica Electrica | 4.61%               | N/A               |
| 14  | SIF Transilvania             | 3.98%               | N/A               |
| 15  | Nuclearelectrica             | 3.97%               | N/A               |
| 16  | Conpet                       | 3.97%               | N/A               |
| 17  | SIF Muntenia                 | 3.88%               | N/A               |
| 18  | MedLife                      | 3.55%               | N/A               |
| 19  | Alro                         | 2.55%               | N/A               |
| 20  | Sphera Franchise Group       | 1.85%               | N/A               |
| 21  | Bursa de Valori Bucuresti    | 1.82%               | N/A               |
| 22  | Teraplast                    | 0.96%               | N/A               |
| 23  | Aerostar Bacau               | 0.64%               | N/A               |
| 24  | Compa                        | 0.58%               | N/A               |
| 25  | Antibiotice                  | 0.47%               | N/A               |
|     | Cash and receivables         | 0.00%               | N/A               |
|     | Total assets                 | 100.00%             | N/A               |

Chart 9.1. Index versus DAX Performance (in EUR, Normalized)



Chart 9.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> BET-BK is a securities index calculated and published by Bucharest Stock Exchange. The name of the index is protected for Bucharest Stock Exchange as a trademark. A non-exclusive consent to use the trademark in conjunction with "Expat Romania BET-BK UCITS ETF" is granted upon the conclusion of a license agreement with Bucharest Stock Exchange.



# 10) Expat Bulgaria SOFIX UCITS ETF

**Table 10.1. General and Market Information** 

| Country / Launched         | Bulgaria / September 2016                                    | Yield for the Last 12 Months      |            | 0.82%      |
|----------------------------|--|-----------------------------------|------------|------------|
| Type of Fund               | Equity, index, passive                                       | Yield since Launch (Annualized)   |            | 12.71%     |
| Type of Replication        | Direct (physical)  | Number of Shares                  |            | 24,460,000 |
| Index, Number of<br>Stocks | SOFIX*, 15 stocks  | Local Currency (Lev, Curr. Board) | EUR 1.00 = | BGN1.95583 |
| Dividends                  | Reinvested; no dividend payout                               |                                   | EUR        | BGN        |
| Listed on                  | Bulgarian Stock Exchange – Sofia<br>Frankfurt Stock Exchange | Index Market Cap (bn)             | 1.82       | 3.56       |
| Ticker                     | BGX  | NAV per Share                     | 0.6125     | 1.1979     |
| Management Fee             | 1% p.a.  | Total NAV (m)                     | 15.59      | 30.50      |
| Total Expense Ratio        | 1.38% p.a. (actual 2016)                                     | Market Price                      | 0.598      | 1.169      |
| Index P/E                  | 13.4x  | Market Cap                        | 15.23      | 29.76      |
| Index P/B                  | 0.68x  |                                   |            |            |

Table 10.2. The ETF's Portfolio versus the Index

| No. | Company name (short)        | Weight in the index | Weight in the ETF |
|-----|-----------------------------|---------------------|-------------------|
| 1   | Sopharma                    | 14.86%              | 14.62%            |
| 2   | Chimimport                  | 13.46%              | 13.92%            |
| 3   | Advance Terrafund REIT      | 10.12%              | 10.37%            |
| 4   | Stara Planina Hold          | 8.45%               | 8.69%             |
| 5   | Eurohold                    | 8.17%               | 7.16%             |
| 6   | First Investment Bank       | 7.23%               | 7.48%             |
| 7   | Albena                      | 7.03%               | 7.24%             |
| 8   | Holding Varna               | 6.73%               | 0.97%             |
| 9   | Monbat                      | 5.79%               | 6.06%             |
| 10  | Central Cooperative Bank    | 4.59%               | 4.77%             |
| 11  | Sirma Group Holding         | 3.26%               | 3.20%             |
| 12  | Industrial Holding Bulgaria | 3.06%               | 3.14%             |
| 13  | Bulgarian Real Estate Fund  | 2.99%               | 3.11%             |
| 14  | Trace Group Hold            | 2.48%               | 2.39%             |
| 15  | Doverie United Holding      | 1.78%               | 1.75%             |
|     | Cash and receivables        | 0.00%               | 5.12%             |
|     | Total assets                | 100.00%             | 100.00%           |

 Chart 10.1. shows that the Bulgarian market has lagged significantly in the last 10 years

 Chart 10.2. demonstrates that the ETF has followed the index very closely

Chart 10.1. Index versus DAX Performance (in EUR, Normalized)

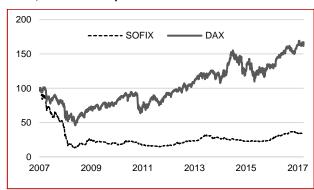
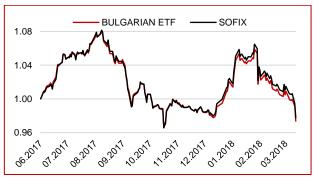


Chart 10.2. ETF versus Index Performance (Normalized)



<sup>\*</sup> SOFIX is developed, calculated and published by the Bulgarian Stock Exchange – Sofia. The SOFIX Index is a registered trademark of the Bulgarian Stock Exchange – Sofia.



# 11) Expat Greece ASE UCITS ETF

**Table 11.1. General and Market Information** 

| Country / Launched         | Greece / December 2017           | Yield for the Last 12 Months    | N/A  |
|----------------------------|----------------------------------|---------------------------------|------|
| Type of Fund               | Equity, index, passive           | Yield since Launch (Annualized) | N/A  |
| Type of Replication        | Direct (physical)                | Number of Shares                | N/A  |
| Index, Number of<br>Stocks | ATHEX Composite*, 60 stocks      | Local Currency – Eurozone       | EUR  |
| Dividends                  | Reinvested; no dividend payout   |                                 | EUR  |
| Listed on                  | Bulgarian Stock Exchange – Sofia | Index Market Cap (bn)           | 49.9 |
| Ticker                     | GRX                              | NAV per Share                   | N/A  |
| Management Fee             | 1% p.a.                          | Total NAV (m)                   | N/A  |
| Total Expense Ratio        | 1.38% p.a. (expected 2018)       | Market Price                    | N/A  |
| Index P/E                  | 28.9x                            | Market Cap                      | N/A  |
| Index P/B                  | 0.68x                            |                                 |      |

Table 11.2. The ETF's Portfolio versus the Index – Top 20 Holdings out of 60\*

| No. | Company name (short)         | Weight in the index | Weight in the ETF |
|-----|------------------------------|---------------------|-------------------|
| 1   | Coca-Cola HBC                | 9.84%               | N/A               |
| 2   | Hellenic Telecom             | 9.79%               | N/A               |
| 3   | JUMBO                        | 5.26%               | N/A               |
| 4   | Alpha Bank                   | 5.09%               | N/A               |
| 5   | Mytilineos Holdings          | 5.04%               | N/A               |
| 6   | Piraeus Bank                 | 5.02%               | N/A               |
| 7   | Eurobank Ergasias            | 4.65%               | N/A               |
| 8   | Titan Cement                 | 4.63%               | N/A               |
| 9   | Motor Oil Hellas Corinth Ref | 4.59%               | N/A               |
| 10  | National Bank of Greece      | 4.54%               | N/A               |
| 11  | OPAP                         | 4.50%               | N/A               |
| 12  | FF Group                     | 3.60%               | N/A               |
| 13  | Hellenic Petroleum           | 2.89%               | N/A               |
| 14  | Grivalia Properties REIC     | 2.64%               | N/A               |
| 15  | Terna Holding                | 2.37%               | N/A               |
| 16  | Public Power Corp            | 1.81%               | N/A               |
| 17  | Hellenic Exchanges           | 1.70%               | N/A               |
| 18  | Aegean Airlines              | 1.61%               | N/A               |
| 19  | LAMDA Development            | 1.54%               | N/A               |
| 20  | Fourlis Holdings             | 1.47%               | N/A               |
|     | 21-60 Other Stocks           | 17.44%              | N/A               |
|     | Cash and receivables         | 0.00%               | N/A               |
|     | Total assets                 | 100.00%             | N/A               |

Note: To see the full list of 60 stocks, visit www.expat.bg

Chart 11.1. Index versus DAX Performance (in EUR, Normalized)

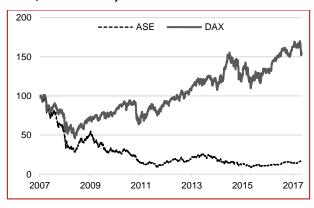


Chart 11.2. ETF versus Index Performance (Normalized)



<sup>\*</sup>ASE, ATHEX and "ATHEX Composite Share Price Index" are trademarks of the Athens Stock Exchange. The "ATHEX Composite Share Price Index" is calculated by the Athens Stock Exchange ('ATHEX"). ATHEX does not sponsor, endorse or promote this product and it is not in any way connected to it and do not accept any liability in relation to its issue, operation and trading. All intellectual property rights in the index values and constituent list vests in Athens Stock Exchange. "Expat Asset Management" EAD has obtained full license from ATHEX to use such intellectual property in the creation of this product.



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